

Certified Farm Succession Coordinator Training

April 29 – May 1, 2013

Bird-In-Hand, PA



For Questions contact Darlene Livingston at c-daliving@pa.gov or call 717-705-2121

Training Location:

AmishView Inn & Suites

Lancaster County, Pennsylvania
3125 Old Philadelphia Pike (Rt 340)
Bird-in-Hand, PA 17505

Rooms: \$119./night + tax (1-2 adults) includes:

Full hot breakfast buffet w/ made to order omelets
choice of two queen beds, or one king w/ sofa bed

Make reservations by 3/25/13 for above rate.

Phone: 866.735.1600 must call & mention "Pennsylvania Farm Link Block" for rate.

Commuters are welcome.

Registration is due 4/4/13

Registration fee for conference & certification program includes:

- All meals and breaks
- Conference reference materials
- Certification as IFTN Certified Farm Succession Coordinator
- IFTN membership

This material is based upon work supported by USDA/NIFA under Award Number 2010-49200-062



Also supported by:



IFTN Certified Farm Succession Coordinator Training Agenda:

Monday, April 29, 2013

11:30 – 12:30 – Lunch provided in meeting room

12:30 – 1:45 PM – Farm Business Succession Planning: Process, Parts and Problems

Mr. John Baker, Attorney at Law, Iowa Concern Hotline, Beginning Farmer Center

1:45 – 2:00 PM – Break (Soft Pretzels, Popcorn, Cookies, Soda & water)

2:00 – 3:30 PM – Farm Business Succession Planning: Process, Parts and Problems

3:30 – 5:00 PM – Communication: Gender, Generational, and Personal Differences

Ms. Joy Kirkpatrick, Center for Dairy Profitability, University of Wisconsin

6:00 – Dinner – Casual Reception – Picnic style meal, pork bbq, salad, baked beans, chips

Tuesday, April 30, 2013

Breakfast – Full hot breakfast buffet for hotel guests (Commuters have breakfast option.)

8:30 – 10:30 – Actively Listening for Facts, Feelings, and Perceptions. Crisis, Conflict, and Communication: Choices Always Exist

Ms. Joy Kirkpatrick and Mr. John Baker

10:30 – 10:45 – Break

10:45 – 12:00 – Facilitation, Coordination and Mediation Defined and Contrasted

12:00 – 1:00 – Lunch (Soup and Sandwich Buffet)

1:00 – 1:30 – The Role and Duties of the Coordinator and the Responsibilities of the Parties

1:30 – 2:00 – When Not to Be the Expert

2:00 – 3:00 – Role play Case Study B

3:00 – 3:15 – Break (Tea & Coffee)

3:15 – 5:30 – Small Group Exercise

6:30 – 8:45 – Dinner & International Farm Transition Network (IFTN) meeting

– Family Style meal at Plain & Fancy Restaurant

Wednesday, May 1, 2013

Breakfast – Full hot breakfast buffet for hotel guests (Commuters have breakfast option.)

8:30 – 10:00 – Small group Exercise

10:00 – 10:15 – Break

10:15 – 11:00 – Small Group Exercise

11:00 – 12:00 – Small Group Exercise

12:00 – 1:00 – Lunch (Pasta Bar Buffet)

1:00 – 2:00 – Small Group Exercises

2:00 – Snacks available (soft pretzels, cookies, fruit)

2:00 – 3:30 – Panel Discussion of submitted scenarios & wrap up

Registration Form:

Organization/Business Name: _____

Name: _____

Address: _____

City/State/Zip: _____

Email: _____ Phone: _____

IFTN Certified Farm Succession Training Registration Fee

\$750 - current non-members; \$700. - current IFTN members; \$500 - students Amount: _____

Optional for commuter: Breakfast Buffet please circle dates: April 30 May 1

Total Enclosed: _____

Payable to: Pennsylvania Farm Link

Mail Form to: Pennsylvania Farm Link, c/o Darlene Livingston, 2301 N. Cameron St., Rm 311, Harrisburg, PA 17110-9408